

A Note about Trial Subscriptions

In general a trial subscription will run about two weeks. We are not inflexible and will extend if requested and the request is reasonable. Clearly, the purpose of the trial subscription is to enable a prospective subscriber to make a decision about subscribing. We are happy to work with sincere requests.

What we are not happy about is the recent trend to requests for trial subscriptions that are really people mining for free data. As part of a trial subscription we issue a user name and password that entitles access to the NATS information pages with all the LNG fact sheets covering projects all over the world. We reserve the right to reject any request for a trial subscription if we believe it is a data mining attempt.

From time to time we have received honest requests for access from people, mainly students, who only want access for a short time that is assignment-specific. In the case of students with whom we have spoken and get a good sense of their sincerity we have allowed access at no cost. We respect an honest request for cost-free access more than someone requesting access under the false pretense of trying out NATS. We will consider payment in kind requests that make sense to us.

Before someone takes out a trial subscription, especially someone working for a large corporation, please consider this. If such a request is made and we get the sense that it was made just to get short term access with no real intention of buying a subscription, we will not issue a trial subscription to that corporate entity again without a detailed explanation. Unfortunately, recent experience, possibly due to the current recession, has made this necessary.

To avoid confusion, our rates are:

Corporate subscriptions: \$2,850 for the first year.

Individual subscriptions: \$950 for the first year.

Government agencies and academic institution should contact us for special rate consideration. State owned companies do not qualify as government agencies.

Finally, we should make this point. Pan EurAsian is not a bank. We expect our invoices to be paid in a timely fashion. The recent trend to extending payables beyond 30 days to 60 or 90 days will not be accepted by NATS. Subscriptions that run, unpaid, past renewal dates are subject to cut off. Any subscriber that needs more advance notice than 30 days regarding an upcoming renewal date should advise us of how long in advance we should send out our invoice.

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